

Week Ending February 12th, 2022

Lockehouse Advisory and Consulting: Retail 2022 Webinar

We will be back next week with more detailed analysis on the news of the week and pertinent issues, though in this edition there are some great articles about the outside impact that inflation (worst in 40 years) and stock market volatility is having on American consumer sentiment (virtually every labor market indicator is at its best in 40 years and Americans still have over \$5 trillion more in their bank accounts than before the pandemic). Also, as has been the case throughout the first six weeks of 2022, retail expansion and growth announcements are far outpacing those for closures and consolidations. This is something I have not seen for well over ten years and reflects a massive post-pandemic shift. That said, today I am including a link to an online seminar that I gave in conjunction with my friends at the tax advisory firm EisnerAmper a week or so ago about the state of the retail real estate market and my outlook for the coming year. If you have time, I promise it will be an hour well spent, that hopefully you will find not just deeply informative but entertaining as well. In the days since I gave this webinar a few of the growth concepts I mentioned have actually upped their growth plans for the year.

Retail On Demand Webinar: Bust to Boom—The Retail Resurgence

Presentations like these are just one of the many services my consulting team at Lockehouse offers. I frequently speak to groups, ranging from trade organizations to institutional investors, landlords, developers, and retailers about the state of the market and shape these presentations for our clients to address their strategic concerns, point out opportunities and risks, as well as do deep dives on their competitive set to meld the macro and micro trends critical for their teams to understand in pursuing successful real estate strategies. This, as well as site selection and feasibility guidance, creating deep dive analysis of trade areas, competitive sectors and helping to cultivate local market strategies are just a few of the ways that my team and I assist our clients.

Enjoy the webinar. See you next week.

Garrick





Omicron's Impact on January Consumer Spending Modest

Chain Store Age 2/11

What is it About Amazon's Retail Profitability We Just Don't Get

Retail Wire 2/11

Our Economy is Doing Well, but Many Americans Refuse to Believe it

Washington Post 2/10

Consumer Sentiment Falls Sharply

Chain Store Age 2/11

Robust Retail Sales Buoy National Landlords, Fueling Optimism for 2022

Costar 2/10

Retail Returns

Richmond Magazine 2/9

Apparel Brands Rally Holds by a Thread

Wall Street Journal 2/9

Seven Retail Predictions for 2022

Hoffman Strategy Group 2/8

CalPERS and First Washington Near Over \$3 Billion Deal to Acquire Donahue Schreiber

BNN Bloomberg 2/8

US Store Owners Worried About Shoplifting—What Can be Done?

The Guardian 2/6

Economic Headlines

Stories of the Week

The Evolution of Shoplifting in San Francisco

San Francisco Standard 2/11

Valentines Day to Bring Shoppers Back as Omicron Subsides

Costar 2/11

What Democrats and Republicans Get Wrong About inflation

Five Thirty Eight 2/10

Prices Climbed 7.5% in January; the Fastest Inflation Since 1982

New York Times 2/10

eCommerce Grows 14.2% in 2021

digitalcommerce360 210

Minimum Wage Tracker

Economic Policy Institute 2/9

Entrepreneurship Surged During the Pandemic: Some Tips for Taking the Plunge

Tampa Bay Business Journal 2/9

1.42 Billion Chicken Wings to be Consumed Super Bowl Weekend

Food Institute 2/9

Looking Back: A Great Holiday Season for Consumer Spending

Robin Report 2/8

Food Companies Rely More on Temp Workers as Labor Shortages Persist

Wall Street Journal 2/7

What Retail Has in Store for 2022

Retail Dive 2/9

Top Economist Predicts Stocks Will Remain Volatile and Fed Rate Hikes Could Hammer Economy

Business Insider 2/8

These are the US Cities Most Expensive to Live In

Business Insider 2/8

Goodbye Cheap Money

Los Angeles Times 2/7





Retail West Coast Year in Review and Look Ahead

The Registry 2/11

New Owners of Sikes Senter (Wichita Falls, TX) Look to the Future

News Channel 6 2/11

Tanforan Mall in San Bruno Closing; Transforming to Biotech Campus

SFist.com 2/11

New Circle City Mall Owners Plan Major Revamp

Indianapolis Business Journal 2/11

Allen Matkins UCLA Survey: Optimism Across all CRE Sectors in CA

Allen Matkins 2/10

The Stutz, Historic Auto Factory, to be Redeveloped with more Retail and Restaurants

Indianapolis Star 2/10

Sixty Years Ago, Winter Park's Mall Was a Revelation. A Revamp Looks to Make it the Mall of the Future

Orlando Weekly 2/10

What Happens to a Shopping Center After it Dies?

Clever 2/9

Retail Leasing in San Diego Regains its Footing

Costar 2/9

Denver Launches Rent-Free, Pop-Up Program to Fill Vacant Downtown Stores

Denver Business Journal 2/8

Mall of America Adds 17th Tenant Since Beginning of the Year

Chain Store Age 2/7

Struggling Columbus SC Area Mall, Richland Mall, Could be Redeveloped as Mixed-Use

The State 2/7

Upstart Brands Coming to Bethesda Row

Patch 2/7

Former Neiman Marcus Store at Hudson Yards to be Converted to Office Space

Dallas Morning News 2/5



Retail HeadlinesStories of the Week

San Francisco Losing Another Walgreens Store Months After Retail Crime Shuttered Five Locations

Fox News 2/11

ThirdLove Opens LA Store

WWD 2/11

Lego Opening DC Area Discovery Store

Costar 2/11

Rothy's Opening First Atlanta Store

What Now Atlanta 2/11

CBD Kratom Opens 50th Unit

Benzinga 2/11

Purchase by Home Depot Puts Retailer on Track for Second New Seattle Store in 12 Months

Costar 2/11

Sheetz Heading to Richmond, VA Suburb

Richmond BizSense 2/10

Activist Investors Suggest That Kohl's Met with Amazon

Retail Dive 2/9

Peloton Cuts Jobs, Names New CEO

TotalRetail 2/9

AutoZone Opening Mega Store in Austin

REBusinessOnline 2/9

AMC Theaters Takes Over ArcLight Leases in Key Markets

Costar 2/9

IKEA Begins Construction in Downtown San Francisco

Chain Store Age 2/9

Peloton Cuts Jobs, Names New CEO

TotalRetail 2/9

Gold's Gym Closes at Whitehall Mall (Whitehall, PA)

McCall 2/9



Hobby Lobby Opening First NYC Store

Chain Store Age 2/9

Costco Coming to Sacramento Area--Natomas

KCRW 2/9

Lucid Opening Houston Showroom

Houston Chronicle 2/8

Room & Board Opening in Austin

Furniture Today 2/8

Ollie's Bargain Markets Opening Two KC Area Locations

Kansas City Business Journal 2/8

<u>Alamo Drafthouse Broadens National Theater Expansion Plans</u>

Costar 2/7

Grand Rapids' Shuttered 28th Street Mall to Become B2 Outlet Store

Woodtv.com 2/7

Nike & Amazon Both Reportedly Considering Peloton Acquisition

Retail Dive 2/7

Wren Kitchens Cooking up Long Island Locations

The Real Deal 2/7

Marshalls Opening in Amherst NY

Buffalo Business First 2/7

Planet Fitness Expands in Sacramento

Sacramento Business Journal 2/7

Amazon 4 Star to Open in Grand Rapids Mall

WZZM13.com 2/7

Dollar General Bringing PopShelf to Texas

Longview News-Journal 2/6

Gap Opening Four Stores at its SF HQ

San Francisco Business Times 2/6

Amazon Opening First Physical Store (4 Star) in Louisville; First of three in Kentucky

WLKY 2/5



Grocery Headlines

Stories of the Week

Sprouts Opening New Store in Manassas VA Costar 2/11

<u>Grocers Set to Lose Momentum as Pandemic Fades</u> Grocery Dive 2/10

Aldi Makes Louisiana Debut Biz New Orleans 2/10

<u>Sprouts Opening Three Miami Area Stores</u> South Florida Business Journal 2/10

<u>Save A Lot Completes Transition to Wholesale Model</u> Chain Store Age 2/10

<u>Grocery Prices Rise Sharply as Inflation Hits 40 Year High</u> Grocery Dive 2/10

Aldi Opening 150 Stores This Year Crain's Chicago Business 2/9

<u>Lidl Signs Deal to Open Second DC Store</u> Washington Business Journal 2/9

<u>Lowe's to Open One-of-a-Kind Food Store in Charlotte Area</u> Charlotte Observer 2/8

<u>Grocery Employment Ticks Down as Job Market Booms</u> Grocery Dive 2/7



Los Angeles Legend, Porto's Bakery, Opening New Location in the Valley

Los Angeles Daily News 2/12

Summit Coffee Eyes Triangle for Expansion

Triangle Business Journal 2/10

Here is Why Fast Casuals Flourished During the Pandemic

NACS 2/10

New Food Hall, The Well, Coming to Downtown Colorado Springs

The Gazette 2/10

Teriyaki Madness Sells 100 Units in 2021

Fast Casual 2/10

Hummus + Pita Co Inks 3 Unit Deal

Fast Casual 2/10

Jeni's Splendid Ice Cream Opening in Dallas

Culture Map Dallas 2/10

Juice It Up Launches in Colton CA

Fast Casual 2/10

Peach Cobbler Factory Adds More Locations in South Carolina

Restaurant News 2/9

Taziki's Builds Momentum for 2022 Growth

Restaurant News 2/9

Why the Pandemic Only Made Fast Casual Stronger

QSR 2/9

Zaxby's Opens in Chattanooga TN

Restaurant News 2/9

Raleigh Group Ready to Open Knightdale Food Hall: Craften

Triangle Business Journal 2/9

Chipotle Raises Target for North American Locations to 7,000

Chain Store Age 2/9

Chipotle Heading to Manchester, VA

Richmond Times-Dispatch 2/8



How the Bar is Bringing Consumers Back to Fast Casual

QSR 2/9

Focus Brands to Add More Concepts to Portfolio Following Record Year

Forbes 2/8

Starbird Popping Up in SoCal

Fast Casual 2/8

Shaq's Big Chicken Checking out Arizona

Fast Casual 2/8

<u>Dunkin Buys 31 Restaurants Back From Franchisees and Plans to Keep Them</u>

Restaurant Business 2/8

Raising Cane's CEO on Orlando Expansion

Orlando Sentinel 2/8

Chill-N Nitrogen: Cool Concept Ready for Franchising

QSRWeb 2/8

Next Level Burger Levels Up Growth Plans

FastCasual.com 2/7

Krispy Kreme Returns to Indianapolis

Indianapolis Business Journal 2/7

Shake Shack Opens Drive Thru Location in GA

Atlanta Eater 2/7

Long Awaited Astoria Food Hall Set to Open

Patch 2/7

Pizza My Heart Ramps up Bay Area Growth

Restaurant News 2/7

Arby's Parent Ramping up Rusty Taco Growth

QSR 2/7

Feasting On Leftovers: Restaurants Snap up Fancy Digs Abandoned During the Pandemic

The Real Deal 2/7

Jack in the Box Coming to Fairfield CA

What Now San Francisco 2/5

Qdoba Coming to Walnut Creek CA?

What Now San Francisco 2/5



REITs, Landlord & Development Stories of the Week

Kimco Buys Out Partner's Stake in California Shopping Centers

The Real Deal 2/11

Simon, TIAA Refinance Major Mall in Orlando Signaling Tourism Rebound

Costar 2/10

Brookfield CEO Says Pricing is Incredible for Office and Retail

Costar 2/10

Kimco Touts Leasing, Occupancy Gains Helped by Retail Shift Towards Last Mile Fulfillment

Costar 2/10

Bridger Properties Buys Historic Marietta Properties, Food Hall

Atlanta Journal Constitution 2/10

Urstadt Biddle Buys Shelton CT Shopping Center for \$33.6M

REBusinessOnline 2/9

InvenTrust Acquires Two Austin Shopping Centers for \$189.3M

REBusinessOnline 2/8

Simon Cites strong Rebound Year

Costar 2/7

eCommerce / Omnichannel / Retail Tech

Stories of the Week

Timberlands Launches Gamified Immersive Experience

Chain Store Age 2/11

Gartner: A Quarter of Consumers will Use the Metaverse Daily by 2026

Retail Dive 2/10

Walmart's Inventory Bots Flopped, Will Sam's Succeed?

Retail Wire 2/10

Port Congestion Continues; 40 Ships Waiting to Dock in LA

Chain Store Age 2/9

Logistics Companies Accelerating Hiring

Food Institute 2/7





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