

Week Ending April 9th, 2022

Job Market Nears Pre-Pandemic Unemployment Levels

The past week has been a crazy week for retail-related news. Restaurant expansion plans have surged (as you will see by four entire pages of articles referenced this week—and that wasn't all of them). Meanwhile, we are starting to see consolidations and merger and acquisition activity tick up. This isn't just for retail (Dave & Buster's is purchasing competing experiential barcade The Main Event for \$835 million, but also for landlords (Donahue Schriber and their portfolio of 47 shopping centers were purchased by First Washington Realty). Meanwhile, Westfield parent Unibail-Rodamco has stated that they intend to sell off their entire American mall portfolio by the end of next year. And we saw another fevered wave of articles about the metaverse and Chipotle joined Wendy's in creating their gamified presence online. I'm sticking to my guns on that topic; retailers need to pay attention to what is happening there—this is going to evolve into something. Just exactly what... is not clear yet.

By the way, the metaverse, the mall space, reinvigorating small-town retail and deep dives on the current wave of restaurant growth are all future topics for our newly launched podcast! I am super excited and very proud to announce that, in conjunction with our friends over at ConnexFM (North America's largest retail facilities management trade organization), we have launched <a href="https://doi.org/10.1001/jhearth-now-new-management-trade-n

In each episode, my cohost <u>Bill Yanek</u> (ConnexFM CEO) and I tackle the latest economic, consumer and retail news impacting our sector. If you want to know the latest news on retail and restaurant expansion plans, consumer trends, economic forecasts... you name it... anything that impacts the retail and shopping center worlds we will be covering it in an entertaining and informative show for those of you on the go!

By the way, we are also bringing in some fantastic guests.

Our latest episode features advertising and brand expert <u>Neal Foard</u>, with whom we discuss the importance of storytelling in branding, as well as his takes on social media, division and just who exactly the best bartender in Chicago is.



Also check out our compelling conversation with one of the smartest economists I have ever known, the brilliant <u>Dr. Larry Souza</u>. I have known Dr. Larry for about 20 years and his predictions are always uncanny in their accuracy. In this episode, we discuss inflation, interest rate hikes and the significance of an inverted yield curve as a predictor of future recessions.

I hope you enjoy and subscribe!

See you next week.

Garrick





Retail Bankruptcies to Remain Low in First Half of 2022 As Long As...

Chain Store Age 4/8

Expensive Gas Slows Foot Traffic

Retail Wire 4/8

The 12 Industries Amazon Could Disrupt Next

CB Insights 4/8

Online Grocery Sales Down 6.0% in March

Chain Store Age 4/8

National Restaurant Association Applauds Passage of \$42M Restaurant Relief Package

FastCasual.com 4/7

Dave & Buster's Buying Main Event for \$835M

Costar 4/6

Westfield Parent Aims to Sell All US Mall Properties by Late 2023

Retail Touchpoints 4/6

Was the Second-Gen Real Estate Boom a Myth or Reality for Restaurants?

QSR Magazine 4/5

First Washington Acquires Donahue Schriber

Shopping Center Business 4/5

Do Yourself a Favor: Go Find a Third Place

The Atlantic 4/4

Economic Headlines

Stories of the Week

Blue Collar Workers Make the Leap to Tech Jobs, No Degree Necessary

Wall Street Journal 4/8

Food Prices Surge to Record Setting Level Worldwide

Pizza Marketplace 4/8

Macy's Warns That Inflation Squeezed Consumers May Choose to Spend on Travel Over Shopping

CNBC 4/8

Mastercard SpendingPulse: March Sales Increase 8.4%; in-store Sales Rebound

Chain Store Age 4/7

A Housing Bubble is on Everyone's Mind Right Now

Business Insider 4/7

Grocery Delivery Saw Big Gains in March

Winsight Grocery News 4/7

US eGrocery Sales Hold Steady for March

Supermarket News 4/7

US Consumer Debt Jumped by \$40B in February

WDJT 4/7

Ports See Brief Slowdown But Might Not Last

Chain Store Age 4/7

Walmart Addresses Truck Driver Shortage

Chain Store Age 4/7

Jobless Claims Fall to Lowest Level Since 1968

Post-Gazette 4/7

Legendary Investor Grantham Rings the Recession Alarm

Business Insider 4/7

Shoppers Spending More on Grocery, Making Fewer Trips

Winsight Grocery News 4/6

Wage Growth Tracker: 6.0% Growth (year-over-year) for March

Federal Reserve Bank of Atlanta 4/6



Teens are Worried About US Economy but Still Spending on Nike and Lululemon CNBC 4/6

Sheer Joy in Store as US Retailers Stock up for Bumper Wedding Season Reuters 4/6

<u>Income Based Inflation Gaps: Caviar Vs. Canned Tuna</u> New York Times 4/5

Malls See Big Rebound in Foot Traffic in March Chain Store Age 4/5

Global Insurers Plan to Ramp up Private Equity Investments Reuters 4/4

<u>Caring for Aging Parents, Sick Spouses Keeping Millions Out of Work</u> Washington Post 4/4

<u>President Proposes Tax Hikes on Marketplaces Industry</u> ICSC 4/4

Reserve Roastery in Chelsea is Latest Starbucks to Unionize Spectrum News 4/4

Property TrendsStories of the Week

<u>Three Reinvented Malls, Plus Four Projects Combining Retail with Entertainment and Creative Office ICSC 4/8</u>

Retailers Look to Expand Warehouse Capacity; Some are Converting Stores

Forbes 4/8

Retail Rents Have Grown for Ten Straight Years in San Antonio

Costar 4/8

How Covid Forever Changed Fast Food Restaurant Design

QSR Magazine 4/8

Online Brands Open Stores in the Suburbs to be Closer to Consumers

CNBC 4/7

Experiences and Rewards Key to In-Store Success

TotalRetail 4/7

<u>Wisconsin Independent Record Store Chain The Exclusive Company to Close All Six Locations After Death</u> of Founder/Owner

TMJ4 4/7

Flight From Quality: A Mall Survival Strategy

Xteam 4/7

Dying Bay Area Mall is Bought; Life Science Conversion Beckons

San Jose Mercury 4/6

Retailers Question Utility of Data for Site Selection

BisNow 4/6

American Dream Megamall in New Jersey 80% Leased w/More Deals on the Way

Costar 4/6

The Michigan Avenue Crisis is Getting Worse

Chicago Tribune 4/6

Michigan Mall Morphs Into Business Center with Retail

Chain Store Age 4/6

Retail Landlords and Tenants Want Creative Lease Deals; Lenders Not so Sure

Bisnow 4/6



Construction Begins on 600,000 SF Ponce City Market Expansion

Atlanta Business Chronicle 4/6

<u>Surging Retail Demand Pushes Vacancies to Four Year Low in Houston</u>

Costar 4/6

Retailers Eye Smaller Stores and Human Connections

Forbes 4/4

Laguna Hills Mall Gets Ready for Mixed-Use Makeover

Spectrum News 4/4

<u>Forming and Curating Markets: Lessons From Wandering Wyld Co-founder Rachel Macintyre</u>

ICSC 4/2



Retail HeadlinesStories of the Week

The Luxury Business Comes Back to Life

Washington Post 4/8

Luxury Fashion Can No Longer Ignore the Power of the Off-Price Segment

Luxury Daily 4/8

Experiential Retailer Camp Goes Disney

Chain Store Age 4/8

Home Depot Store Floated in Oakland CA

Hoodline Oakland 4/8

DSW Parent to Focus on Owned Brands to Drive Growth

Chain Store Age 4/8

Rally House Grows to Five Locations in Chicago

Cision PR Newswire 4/8

Costco Reverses Decision to Close Cincinnati Area Store

Cincinnati Business Courier 4/8

Five Below Opens in Fort Wayne IN

Wane.com 4/8

Costco Heading to Sacramento Suburb Natomas

Sacramento Business Journal 4/8

Blue Nile Heading to Westfield's Roseville Galleria

Sacramento Business Journal 4/8

Scotch & Soda Accelerates Store Growth

Chain Store Age 4/8

Scotch & Soda Coming to San Antonio

San Antonio Current 4/8

Rocky's Ace Hardware Chain Buys Nine Ohio Ace Stores

Boston Business Journal 4/8

Guess Takes New Approach to Store Remodels

Chain Store Age 4/7



Macy's Could Return to Markets Where it Shut Stores in Revving Up Real Estate Efforts Costar 4/7

<u>Live Nation Inks Deal at American Dream for Concert Venue</u>

Forbes 4/7

Galaxi Fun Zone Takes 50K SF Former Love's Furniture in Battle Creek MI

Costar 4/7

Nike Confirms Atlanta Expansion to Open Technology Center

Atlanta Business Chronicle 4/7

Scotch & Soda Opening 20 New Stores Globally Over Next Six Months

Yahoo! Finance 4/7

Beyond Fatigue Fitness Adding Unit in Orlando

Orlando Business Journal 4/7

Chair King Backyard Expands in Houston

Houston Chronicle 4/7

<u>Christian Louboutin Opens First Arizona Store</u>

Phoenix Business Journal 4/7

Rite Aid Stock Crashes 20% After Analyst Suggests They May Go Out of Business

Yahoo! Finance 4/7

Former Gander Mountain Store to Become Self Storage

Buffalo Business First 4/7

Sun Auto Tire Continues PHX Expansion

Modern Tire Dealer 4/7

Bin Store Takes 10,000 SF in Ontario CA

Costar 4/6

Peloton Opening San Antonio Store

MYSA 4/6

BJ's Wholesale Opening in Pittsburgh Burbs

Pittsburgh Business Times 4/6

What Could Replace Nordstrom if They Pull Out of Country Club Plaza

Kansas City Business Journal 4/6

Old Navy Closing Dulles Town Center (VA) Store

The Burn 4/6



Athleta Joining Pavilions Center in Sac

Sacramento Business Journal 4/6

Parachute Home to Open Second Chicago Area Store

Chicago Business Journal 4/6

It'Sugar Goes Big in Chicago

Chain Store Age 4/6

Frank & Oak, UpWest Land in Brooklyn's Williamsburg

Costar 4/6

Circle K to Add 9 New Stores in Franchise Deal

CSP Daily 4/6

New Costco in Amherst NY Could Disrupt Multiple Buffalo Area Markets

Buffalo Business First 4/5

Target's New Times Square Store Shows No Space is Off Limits

Winsight Grocery Business 4/5

First Look: Check Out Target's New Times Square Store

Chain Store Age 4/5

Glossier is Back in Miami and Here to Stay

Miami New Times 4/5

Walmart Health Expands into New Market

Chain Store Age 4/5

Online Luxury Retailer Farfetch Invests in Neiman Marcus

Reuters 4/4

<u>Is Petco Positioned for Long Term Growth?</u>

Retail Dive 4/4

Rite Aid Closing Additional Sacramento Region Stores

Sacramento Business Journal 4/4

Madrag Targets Budget-Minded, Fast Fashion Young Women

Chain Store Age 4/4



Grocery Headlines

Stories of the Week

The Fresh Market's Newest Florida Store Aims to Answer What's for Dinner

Winsight Grocery Business 4/8

Fresh Market Opens 160th Store in Palm Beach Gardens

Supermarket News 4/8

Amazon Fresh Deepens Focus on Just Walk Out Technology

Grocery Dive 4/8

Publix Expanding Again in Charlotte NC

Charlotte Observer 4/8

Supermarkets and Service Tenants Are Each Driving the Market in Their Own Way

ICSC 4/8

Amazon Fresh Brings its Second Store with Just Walk Out Tech to Virginia, Three More on Way

Winsight Grocery Business 4/7

Amazon Eyes DC's Dupont Circle for Grocery Store

Washington Business Journal 4/7

Liquorland Expands Across DFW Market

WFMZ 4/7

Kroger's Dallas Division Enters Restaurant Supply Arena

Supermarket News 4/6

New Austin TX H-E-B Breaks Ground

MYSA 4/6

New CEO Sees Great Opportunity at Save Mart

Supermarket News 4/5

Aldi Opening Second South Philly Location

Philly Voice 4/5



Colorado Springs Has a new Food Hall

The Gazette 4/8

The Great Greek Opening First Jacksonville Unit

FastCasual.com 4/8

Sbarro Heading Outside of Malls

QSR Magazine 4/8

Shaq is Bringing Big Chicken to San Antonio

KTSA 4/8

Dutch Bros Adds Another San Antonio Unit

MYSA 4/8

Duck Donuts Keeps Momentum Going into 2022

QSR Magazine 4/8

WaBa Grill Signs 13 Unit Deal

FastCasual.com 4/8

Fazoli's Sets Stage to Break More Records

QSR Magazine 4/8

Chick'nCone Opens First Oklahoma Location

Restaurant News 4/7

Pizza Guys Opens in Redding CA

Pizza Marketplace 4/7

Freddy's Frozen Custard Looks to Double Store Count

Chain Store Age 4/7

Insomnia Cookies Expanding With 6 New Openings

FastCasual.com 4/7

I Heart Mac & Cheese Opens in Saginaw MI

QSR Magazine 4/7

British Vegan QSR Chain Neat Burger Plans to Enter US Market

Catering Insights 4/7

Mici Italian Inks 30 Unit Deal

Pizza Marketplace 4/7

Food Hall with 36 Holes of Mini-Golf Planned for Cincinnati's Oakley Neighborhood

Local 12 4/7

Captain D's Rolls Out New Smaller Prototype

QSR Magazine 4/7

Chicken Salad Chick Opens 20th Tennessee Store

FastCasual.com 4/7

Wow Wow Hawaiian Lemonade Expands to California's Solano County

Restaurant News 4/7

Teriyaki Madness Expands in Indiana

Restaurant News 4/7

Dessert Concept Chocolate Bash Expands in Sacramento

Sacramento Business Journal 4/7

Fast Casual Hookah Lounge Coming to Vegas

FastCasual.com 4/7

Mountain Mike's Opens Second AZ Store

Restaurant News 4/7

<u>Tropical Smoothie Café Starts Year Strong With New Store Openings</u>

Chain Store Age 4/6

Ike's Love & Sandwiches Opens in Marina Del Rey CA

QSR Magazine 4/6

Cheba Hut Opens in Houston

Restaurant News 4/6

Detroit Wing Company Expands in Ann Arbor MI

QSR Magazine 4/6

Former NBA Star Bringing 10 Dave's Hot Chicken Units to Minneapolis

FastCasual.com 4/6

Salata to Open in Mesquite TX

QSR Magazine 4/6

As Lines Blur, the Term Fast Casual Has Become Obsolete

Restaurant Business 4/6



Chick N Max Signs 25 Unit Deal for Home State of Kansas

QSR Magazine 4/6

Federal Donuts Lands Funding

FastCasual.com 4/6

Tips for Landing and Keeping Great Restaurants

ICSC 4/6

Capitol Tacos Expanding Via Ghost Kitchens

FastCasual.com 4/6

Qdoba Inks Cleveland Deal

FastCasual.com 4/6

Wing Snob Emerges as Worthy Competitor; Wants to Open 100 Units by 2025

QSR Magazine 4/5

Capitol Tacos Announces Five Market Expansion Plan

Restaurant News 4/5

Habit Grill Opens in Orange County CA

FastCasual.com 4/5

Tapville to Open 27 Locations in 2022

Tapville 4/5

Taco John's Opens in Billings MT

Restaurant News 4/5

Slim Chickens Adding to Houston Footprint

FastCasual.com 4/5

Shaq's Big Chicken Signs 50 Unit Texas Deal

QSR Magazine 4/5

Cici's Pizza Opens in Lakewood CO

Pizza Marketplace 4/5

Burger Patch Opening Fourth Sacramento Store

QSR Magazine 4/5

Taziki's Opens in Indiana

Restaurant News 4/5

Teaspoon (Boba Tea Café) Inks Multiple Franchise Deals

Restaurant News 4/5



Donatos to Expand Florida Footprint

Pizza Marketplace 4/5

Micro Food Hall Local Kitchens Opening in Davis CA

Restaurant News 4/5

Pokeworks Adds 15th Texas Location

FastCasual.com 4/5

Nektar Juice Bar Signs 18 Franchise Deals in Q1

Restaurant News 4/5

Twin Peaks Rolling Out in Motor City

Restaurant News 4/4

South Korean Chain BB.q Chicken Opening Two Colorado Units

FastCasual.com 4/4

Mo'Bettahs Releases Prototype Reflecting Hawaiian Culture

QSR Magazine 4/4

Meet Koibito Poke in St. Louis

FastCasual.com 4/4

Fast Casual Concept Bibi Opens in Atlanta's Central Food Hall

QSR Magazine 4/4

Jeremiah's Italian Ice Announces Rapid Houston Expansion

Restaurant News 4/4

Bobby Flay's Bobby's Burgers Looks to Disrupt Franchising Segment

QSR 4/4

Smashburger Opens First Location with Booze

Fox Business 4/4

MOD Pizza Expands in Houston

Community Impact 4/4



REITs, Landlord & Development Stories of the Week

Retail CMBS Delinquencies Stabilize But Remain Elevated

Costar 4/8

<u>First Washington Adds \$3B Worth of West Coast Retail Properties to Portfolio</u>

ICSC 4/8

Grocery Anchored Centers Score Another Big Sale in San Diego

Costar 4/8

RPT Realty Pays \$104M for Portsmouth's (NH) The Crossings

Costar 4/8

Brookfield Hands Chicago's Water Tower Place Back to Lenders

Chain Store Age 4/8

Car Washes are Shining Up Balance Sheets With Sale-Leasebacks

Globe Street 4/8

Tapping Entrepreneurial Talent Brookfield Boosts Black-Owned Brands

ICSC 4/8

First National Buys First Texas Shopping Center

Chain Store Age 4/7

Smooth Sailing for Net Lease Cap Rates Until 2024. Then Watch Out

Globe Street 4/6

Hobby Lobby Anchored Center in Pembroke Pines FL Sells for \$36.3M

South Florida Business Journal 4/6

Good Times for Grocery Anchored Retail as Another Center is Snapped Up

Bisnow 4/6

Investors Snap Up More Chicago Grocery Anchored Centers

The Real Deal 4/5

First Washington-Donahue Schriber Deal Sign of More Consolidation to Come

Costar 4/5

Single Tenant Net Lease Cap Rates Drop to Record Lows

Globe Street 4/4



Brookfield Lines up Major Refinancing for Honolulu's Ala Moana Center Costar 4/4



eCommerce / Omnichannel / Retail Tech

Stories of the Week

The Six Biggest Retail Technology Stories of the Week

Retail Tech Innovation Hub 4/8

Why Restaurants are Venturing into the Metaverse

Food Institute 4/8

Brick and Mortar's Future Lies in Extending the Online Shopping Experience

Chain Store Age 4/8

Virtual Malls Become Real Trend

Chain Store Age 4/8

Instacart Won the Pandemic but Rivals are Catching Up

Wall Street Journal 4/6

Retail Takeaways from SXSW

Robin Report 4/6

Giant Food Digitally Engages in-Store Shoppers

Chain Store Age 4/6

The MetaMall: The Next Big Retail Development will be in Cyberspace

The Robin Report 4/5

Chipotle Rolling Burritos in the Metaverse

FastCasual.com 4/5

The Metaverse is Coming: What Retailers Should Make of it For Now

ICSC 4/4





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